

Google Workspace Referral Programme

Your guide to getting started



Choose from the links below to see this content in your language and country:

North America

<u>Canada - English (US)</u> **United States** - English (US)

Latin America

Argentina - Spanish / español LATAM
Brazil - Portuguese (BR) / português (BR)
Chile - Spanish / español LATAM
Colombia - Spanish / español LATAM
Mexico - Spanish / español LATAM
Peru - Spanish / español LATAM

EMEA

Belgium - English (GB)
France - French / français
Germany - German / Deutsch
Ireland - English (GB)
Italy - Italian / Italiano
Netherlands - Dutch / Nederlands
Portugal - Portuguese/ português
Spain - Spanish/ español

<u>Spain - Spanish/ español</u> <u>United Arab Emirates - English (GB)</u>

United Kingdom - English (GB)

Asia Pacific

Australia - English (GB) Hong Kong - English (GB) India - English (GB) Japan - Japanese / 日本語

New Zealand - English (US) Singapore - English (US)

Welcome

Thank you for joining the Google Workspace Referral Programme!

In this programme guide you'll find:

- **Programme information:** Things to know about the programme
- How to get started: 4 easy steps to help you start referring
- **Product info:** Things to know about Google Workspace
- Resources: Information you can share with your referrals

Programme information

Now that you're part of the programme, here are some things to remember:

- **Rewards:** You'll receive a reward for every user who signs up using your link and is a Google Workspace customer (paid subscriber) for at least 90 days.
 - o **To be eligible for a reward:** You must be signed up for the country programme that your referral is in
 - o Payment: We will send you a payment form to request bank information when you are eligible for a referral reward
- **Coupons:** Public distribution, including posting on discount and coupon websites, is considered misuse and prohibited under the Agreement. Any customers associated with these coupons will be ineligible for Referral rewards under the Agreement. We encourage you to be selective in who you share your coupons with, but you can earn more coupons at any time. As your referrals start a trial, we'll send you additional 10% off coupon codes.
- Availability: The Google Workspace Referral Programme is currently available in 24 countries:
 Argentina, Australia, Belgium, Brazil, Canada, Chile, Colombia, France, Germany, Hong Kong, India, Ireland, Italy, Japan, Mexico, Netherlands, New Zealand, Peru, Portugal, Singapore, Spain, United Arab Emirates, United Kingdom, and the United States

Programme definitions and resources



Google Workspace referrer / (You)

Share your referral link with your contacts or network and earn rewards for every successful referral.



Referral

A domain or company that you refer. You can refer an unlimited number of referrals.



Google Workspace
Customer

A referred domain that has paid for a
Google Workspace subscription.

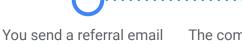


Google Workspace users

The individual users within a Google
Workspace account (ie. associated
with the same domain). They are
distinguished by their email alias. For
example: name1@yourbiz.com,
name2@yourbiz.com, etc.
You can earn rewards for the first 100
users of each referral.

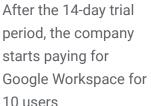
An example of a successful referral

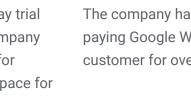




to your supplier (that are not already using Google Workspace)

The company signs up for a Google Workspace trial (by clicking on your link)







You'll receive a direct deposit to your bank account for \$230 (USD)* the following month

Referral Programme Supported Countries

The Google Workspace Referral Programme is currently available to referrers based in the following countries:

AMERICAS

Country **Referral Bonus** (per user) Argentina up to USD \$18 Brazil up to USD \$17 up to CAD \$29 Canada Chile up to USD \$21 Colombia up to USD \$21 Mexico up to USD \$20 up to USD \$18 Peru **United States** up to USD \$23

ASIA PACIFIC

| Country | Referral Bonus (per user) |
|-------------|------------------------------|
| Australia | up to AUD \$29 |
| Hong Kong | up to HKD \$162 |
| India | up to USD \$17 |
| Japan | up to JPY ¥2,550 |
| New Zealand | up to NZD \$31 |
| Singapore | up to SGD \$28 |

EMEA

| Country | Referral Bonus (per user) |
|-------------------------|------------------------------|
| Belgium | up to EUR €20 |
| France | up to EUR €20 |
| Germany | up to EUR €20 |
| Ireland | up to EUR €20 |
| Italy | up to EUR €18 |
| Netherlands | up to EUR €20 |
| Portugal | up to EUR €18 |
| Spain | up to EUR €20 |
| United Arab Emirates | up to USD \$23 |
| United Kingdom | up to GBP £17 |

^{*} If programme participants outside India and in the Asia Pacific region are referring customers based in India, the referral bonus will be adjusted based on the lower Google Workspace subscription cost. The referral bonus per user will be: USD7.50.

^{**} If programme participants in India are referring customers based in other participating Asia Pacific countries, the referral bonus per user will be increased to USD 15.

Get Rewarded

You will earn rewards on referred customers that have paid for a Google Workspace subscription for more than 90 days.

If the customer cancels prior to 90 days, you will not earn the referral reward.

- For more information visit our <u>FAQs</u> or <u>Terms and Conditions</u>
- For general questions visit our <u>community</u>
- For account specific inquiries, <u>contact us</u>

How to get started

Steps you can take to start referring Google Workspace

- 1 Familiarize yourself with Google Workspace: If you don't know much about Google Workspace, check out the next few slides to learn about each product and how it can help businesses grow.
- **Talk to your network:** Whether you know someone who's just starting a business or who has had a business for years, Google Workspace could be the new solution they need. Now is your opportunity to share the benefits of Google Workspace with your peers, friends and family.
- **Share your link:** Post your referral link across your social networks, website, and email signature. Let others know about Google Workspace and make it easy for them to sign up.
- **Join the <u>community</u>:** Participate in discussions and get access to resources from the Google Workspace Referral Team and wider community.

Get familiar: Google Workspace

Collaborative way of working in the cloud, from anywhere, on any device.

Communicate







Professional email

Meet Secure video meetings for teams and businesses

Simplify 1:1 and group messaging

Calendar Scheduling for teams

Collaborate



Docs

Real-time word processing



Powerful spreadsheets



Beautiful presentations



Create surveys and forms



Easy website creation

Store



Drive

Store, sync and share files securely in the cloud from any device

Organize



Update notes anytime, anywhere.

Benefits of Google Workspace

How is the business version different?

Business email address (info@yourdomain.com)

30GB of online storage (unlimited storage of Google Docs)

Security and admin controls

24/7 phone and email support

99.9% guaranteed uptime SLA with financial penalties and no planned downtime

Offline and online capabilities

Talk to your networks: Who could you refer?

Businesses of all sizes and industries that:

- Work on-the-go and rely on mobile communication
- Express frustration with existing email clients or want to acquire a professional email
- Collaborate internally with employees and externally with their clients
- Are looking for cloud storage or collaboration tools
- Want to scale without spending time and money on technology upgrades
- Currently use the free version of Google Workspace and are running out of space/user

Examples of people you can reach out to:

- Suppliers, vendors, partners, business networks
- Friends, family, peers, personal networks

Important Note!

Blog, Post, Tweet

If you're going to blog, post or tweet about Google Workspace make sure that you clearly disclose that you're a referrer in the Google Workspace Referral Programme.

A suggestion would be to use these words prominently at the top of the content to make sure that your role as a referrer is clear: 'paid for', 'ad', 'working with Google' and 'Google Workspace Referral Programme'.

Image usage

Please refrain from using the Google Workspace Referral Programme images and/or illustrations, or other Google brand logos and imagery. These images and illustrations are for Google official sites and pages only.

Instead please use the <u>Digital Buttons</u>. These are meant to link to your unique referral link via your email or website. **Happy sharing!**

Resources to help you make referrals

Your go-to portal:

https://refergoogleworkspace.withgoogle.com/



Thank You Happy sharing!